

FINEXIA

GROUP \$14.2M







REVENUE OF

\$8.4M

Private Credit and Other Lending Activities make up \$11.8m of the total \$14.2m (83%)

Share Trading and Equity Capital Markets generated **\$2m** (14%)



REVENUE OF

\$5.4M



\$0.35M

INTEREST EXPENSES OF \$4.6 M

OTHER EXPENSES OF \$1.05M

NET PROFIT \$1.9_M **BEFORE TAX**

INTEREST EXPENSES OF \$0.37M

\$2.9_M OTHER EXPENSES OF

NET PROFIT BEFORE TAX CORPORATE FEES

OTHER EXPENSES OF

NET LOSS BEFORE TAX \$1.1_M

\$0.4_M

(\$1.1M)

STATUTORY TAX

\$(1.08_M)

\$2.7M

NET PROFIT \$3.2M

NET CASH PROFIT

\$2.6_M



Summary Of Finexia Financial Group Limited Consolidation Note 2023 2022 **Continuing Operations** Revenue Rendering of services 8,060,077 6,260,915 Gain on sale of investment 293,806 506.523 3,549,519 Interest income 5,716,904 Property rental income 153,909 150,818 Recovery of previously defaulted loan assets 38.500 10,506,275 14,224,696 **Expenses** Product commissions (267,147)(618,593)Audit fees (86,318)(75,737)Corporate and professional expenses (2,133,837) (1,937,942)Change in fair value of equity investments at fair value through profit or loss 606,029 (238,918)Impairment of receivables (248,990)Depreciation and amortisation (306,921) (306,687)Employee expenses (2,443,980)(1,342,579)Interest and finance expenses (5.042.346)(2.147.951)Other expenses (208)(1,964)Profit before income tax 4,300,978 3,835,904 Income tax expense (1,087,259)(545,462)Profit after tax for the year 3,213,719 3,290,442 Total comprehensive profit for the year 3,213,719 3,290,442 **Earnings Per Share** Basic and diluted (cents) 17 8.00 9.68 Basic and diluted (cents) - continuing operations 17 8.00 9.68

Consolidated Statement of nprehensive Inco d on page 17 of the e read in conjunction with the accompanying r I report here

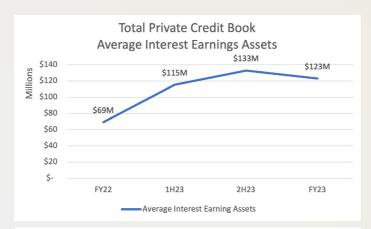


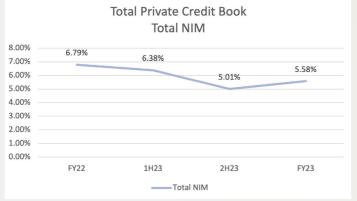
Total Private Credit Book Overview and Analysis

In FY23, Finexia Financial Group Limited experienced remarkable growth, primarily driven by the significant expansion of its private credit loan book, which doubled over the year. This growth is particularly commendable given the prevailing challenging macroeconomic conditions, characterised by rising interest rates and increased capital costs. Despite these hurdles, Finexia demonstrated resilience by maintaining its target Net Interest Margin (NIM) at over 500 basis points, factoring in both interest and fees, even despite heightened market volatility.

"Approximately 62% of the Group revenue is deemed recurring in nature and will continue to grow as a percentage of overall revenue in the coming years"





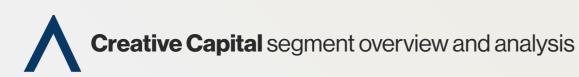


Domestic Income Funds									
Domestic Income Funds	Yield	Assets							
Stayco. THE STAY COMPANY FUND	12%	Hotel Management							
Metrics Oppourtunities (MOT)	10.23%1	Specialist Credit*							
Childcare INCOME FUND	9.75%	Childcare							
Metrics Master (MXT)	9.73%1	Corporate Loans							
Qualitas Real Estate (QRI)	9.08%1	Real Estate							
Gryphon (GCI)	8.87%1	RMBS, ABS							
Perpetual (PCI)	7.94%1	Fixed Income							
Source ¹ : IRESS, COMPLETE LIST ON PAGE 9 OF THIS DOCUMENT									
*Provide exposure to the full spectrum of private credit investments MOT will be mostly exposed to									

*Provide exposure to the full spectrum of private credit investments. MOT will be mostly exposed to loans, notes and bonds, however may also provide investors with the potetial for upside gains through exposure to private equity and equity-like investments.

Finexia Total Private Credit Book Net Interest Margin / Average Balance Sheet	FY22	FY23	Change	Comments
Net Interest Margin	6.79%	5.58%	-1.21%	FY23 NIM primarily impacted by delay in deploying funds raised
Impairment (benefit) - % Avg Interest Earning Assets	-0.06%	0.19%	0.25%	Reversal of FY22 write-back
Average Interest Earning Assets	\$69.14m	\$122.98m	78%	Average Interest Earning Assets includes \$70.51m (FY22 \$42.85m) of Off Balance Loans Under Management
Average Interest Bearing Liabilities	\$66.86m	\$127.74m	91%	Average Interest Bearing Liabilities includes \$76.87m (FY22 \$48.22m) of Off Balance Sheet Funding with no Counter Party Risks.

FINEXIA **Group Private Credit YoY Growth** FY22 FY23 Jun-22 Jun-23 Interest income 5,629,748 55% 3,629,448 Distribution income 609,006 2,479,916 307% Other Lending Income 2,542,962 48% 3,765,226 **Total interest income** 6,781,416 11,874,890 75% Less Interest expense 140% 2,083,665 5,010,888 Net Interest Income 4,697,751 6,864,002 **TOTAL Revenue for Private Credit and Other Lending Activities** 6,781,416 11,874,890 75% Average loan assets 62,526,537 100,267,365 60% Average Investment in Funds \$6,617,130 \$22,712,645 243% Average Interest Earning Assets 69,143,668 122,980,010 78% **Ratios** FY22 **FY23 YoY Growth** Jun-22 Jun-23 3.12% 2.52% -19% Other Lending Income 3.68% 3.06% -17% **Total NIM** 6.79% 5.58% -18% Impairment expenses (38,500)\$229,752 Impairment / Average Loans -0.06% 0.19%



Creative Capital is a Private Credit lender that matches High Net Worth Wholesale Investors with secured lending opportunities. All loans hold appropriate security such as Mortgages, Company Charges and Personal Guarantees.

As a result of the changing interest rate environment and economic conditions, it has actively reduced its exposure to Residential Development. Generally, the style of residential development loans are medium scale unit and townhouse stock where the price points are less than \$900k and where pre-commitments are in place.

"The Group has committed new loans of \$33.3m to be settled in Q1FY24"





LVR: 65%

Borrower Rate: 13.89%

Childcare Loans

The Childcare Centre Loan Facility provides fully secured loans to established, experienced Childcare operators to construct, and/or open and trade-up childcare centres. For Childcare businesses, it offers a single loan facility to fund the soft and hard costs of the business including fit-out, marketing, staff costs and loan interest for the full trade-up period.







Prime Credit segment overview and analysis

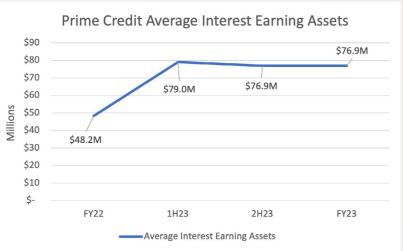
Finexia's Asset-Backed lending product is a premium credit facility catering to executives of ASX-listed companies, high-net-worth individuals, and wholesale investors. This unique facility goes beyond the conventional by accepting a wide range of assets and instruments as collateral. It's essential to highlight that these loans are held off the statutory balance sheet of Finexia, effectively eliminating any counterparty risks.

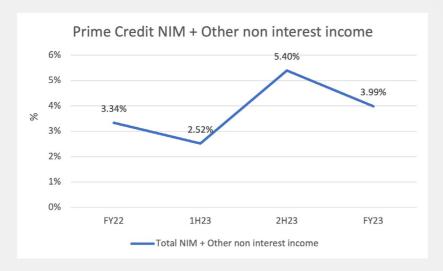
Specifically designed to meet the financial needs of sophisticated investors, the Asset-Backed lending product mirrors the flexibility and benefits typically associated with prime broking services.

Every loan under this program is backed by pledged assets and meticulously customised to align with the client's funding requirements and financial capacity. Interest rates and loan-to-value ratios are determined through a comprehensive assessment that considers qualitative factors such as the quality of the underlying security, liquidity, concentration, and volatility.













Peer Comparison Key Metrics

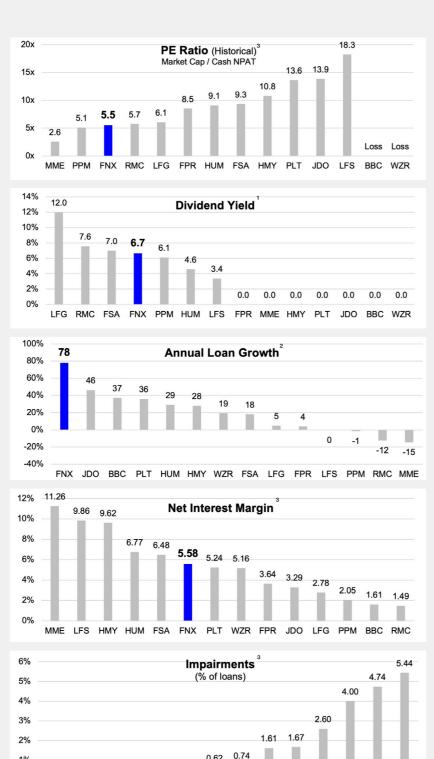
We've conducted a comprehensive comparison with some key players in the lending-focused sector, providing insights into core financial ratios.

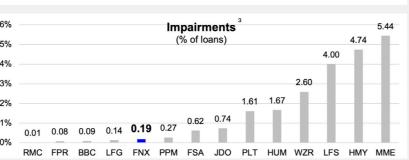
Here's a brief description of each company and their respective sectors.

These companies span various sectors within the lending industry, including mortgages, personal loans, SME lending, asset finance, and auto finance. Our analysis covers key financial ratios, including; Price-to-Earnings (PE) ratio, Dividend Yield, Annual Loan Book Growth, Net Interest Margins, and Impairments.

	101/0 11	0
Company	ASX Code ¹	Sector ²
Resimac	RMC	Mortgages
BNK	BBC	Mortgages, Asset Finance
Pepper	PPM	Mortgages, Personal
Liberty	LFG	Mortgages
Judo	JDO	SME
Fleet Partners	FPR	Auto
Wisr	WZR	Personal
Plenti	PLT	Personal
FSA	FSA	Mortgages, Personal, Asset Finance
Humm	Humm	Personal
Harmoney	HMY	Personal
Latitude	LFS	Personal
MoneyMe	MME	Personal

"While there are some obvious scale differences, Finexia's **Dividend Yield, NIMs and** level of Impairements compare very favourably against its peers".









		Tier 1: Low	NIM / Low Im	pairment Mort	Tier 2: Incre	emental NIM, Mod	derate Impaiı	
Finexia	Peer Comparison	Resimac	BNK	Pepper	Liberty	Judo	Fleet Partners	Wisr
Private Credit	Sector ²	Mortgages	Mortgages	Mortgages and Asset Finance	Mortgages and Personal	SME Mortgages	Auto	Persona
5.58%	Net Interest Margin (NIM) ³	1.49%	1.61%	2.05%	2.78%	3.29%	3.64%	5.16%
0.19%	Impairment (% of loans) 3	0.01%	0.09%	0.27%	0.14%	0.74%	0.08%	2.60%
78%	Annual Loan Growth ²	-12%	37%	-1%	5%	46%	4%	19%
5.5x	Market Cap / Cash NPAT 3	5.7x	n/a	5.1x	6.1x	13.9x	8.5x	n/a
6.7%	Dividend Yield (historical) 3	7.6%	0.0%	6.1%	12.0%	0.0%	0.0%	0.0%

Tier 2: Incremental NIM, Moderate Impairment Lenders									
Judo	Fleet Partners	Wisr	Plenti	FSA	Humm				
SME Mortgages	Auto	Personal	Personal	Mortgages, Personal, Asset Finance	Personal				
3.29%	3.64%	5.16%	5.24%	6.48%	6.77%				
0.74%	0.08%	2.60%	1.61%	0.62%	1.67%				
46%	4%	19%	36%	18%	29%				
13.9x	8.5x	n/a	13.6x	9.3x	9.1x				
0.0%	0.0%	0.0%	0.0%	7.0%	4.6%				

"FNX aligns on the key ratios with tier one low risk lenders"

		Tier 3: Medi	ium Risk Pers	sonal Lenders			Tier 4: High	NIM / High Imp	airment Lenders		
Finexia	Peer Comparison	Harmoney	Latitude	MoneyMe	Pioneer		Solvar	Prospa	Cash Converters		
Private Credit	Sector ²	Personal	Personal Personal Personal		Personal Auto SME		Personal Personal Auto SME Perso		SME Personal		Basis of calculations: NIM and impairments: annual FY23 results reported up to 31 August 2023, or
5.58%	Net Interest Margin (NIM) 3	9.62%	9.86%	11.26%	13.33%		21.55%	24.86%	67.73%	annualised 1H23 results	
0.19%	Impairment (% of loans) 3	4.74%	4.00%	5.44%	-1.24%		4.93%	13.60%	21.82%		
78%	Annual Loan Growth ²	28%	0%	-15%	3%		24%	23%	27%		
5.5x	Market Cap / Cash NPAT 3	10.8x	18.3x	2.6x	193x		5.6x	11.8x	7.0x		
6.7%	Dividend Yield (historical) 3	0.0%	3.4%	0.0%	0.0%		12.8%	0.0%	8.9%		

BASIS OF CALCULATIONS: NIM AND IMPAIRMENTS: ANNUAL FY23 RESULTS REPORTED UP TO 31 AUGUST 2023, OR ANNUALISED 1H23 RESULTS FOR PPM, FPR, LFS CALCULATIONS ARE BASED UPON REPORTED FINANCIALS, AND MAY VARY FROM INTERNAL CALCULATIONS.





Company	FY23 Finexia	FY23 Resimac	FY23 BNK	1H23 Pepper	FY23 Liberty	FY23 Judo	1H23 Fleet Partners	FY23 Wisr	FY23 Plenti	FY23 FSA	FY23 Humm	1H23 Harmoney	1H23 Latitude	FY23 MoneyMe	FY23 Pioneer	FY23 Solvar	FY23 Prospa	FY23 Cash Converter
ASX Code ¹	FNX	RMC	BBC	PPM	LFG	JDO	FPR	WZR	PLT	FSA	HUM	HMY	LFS	MME	PNC	SVR	PGL	CCV
Share Price 1 September 20231	\$0.300	\$1.050	\$0.395	\$1.385	\$3.730	\$0.950	\$2.950	\$0.036	\$0.345	\$1.000	\$0.445	\$0.530	\$1.190	\$0.085	\$0.350	\$1.120	\$0.300	\$0.230
Market Cap ¹	\$14.4m	\$421.7m	\$46.9m	\$609.1m	\$1,133m	\$1,050.2m	\$779.3m	\$49.0m	\$59.4m	\$121.3m	\$224.4m	\$53.8m	\$1,237.2m	\$68.0m	\$39.2m	\$233.0m	\$49.0m	\$144.3m
Net Interest Income ³	\$6.9m	\$222.5m	\$18.8m	\$184.9m	\$366.2m	\$347.6m	\$22.4m	\$44.4m	\$80.3m	\$38.3m	\$257.1m	\$65.7m	\$310.5m	\$139.9m	\$40.5m	\$165.7m	\$203.7m	\$168.8m
Net Interest Margin ³	5.58%	1.49%	1.61%	2.05%	2.78%	3.29%	3.64%	5.16%	5.24%	6.48%	6.77%	9.62%	9.86%	11.26%	13.33%	21.55%	24.86%	67.73%
Impairment / Average Loans ³	0.19%	0.01%	0.09%	0.27%	0.14%	0.74%	0.08%	2.60%	1.61%	0.62%	1.67%	4.74%	4.00%	5.44%	-1.24%	4.93%	13.60%	21.82%
Net Lending Margin ³	5.39%	1.47%	1.51%	1.78%	2.64%	2.56%	3.56%	2.57%	3.63%	5.86%	5.10%	4.88%	5.86%	5.82%	14.57%	16.63%	11.25%	45.92%
Jnderlying Cash NPAT (12 month) ³	2.6	73.7	-1.5	120.9	186.6	73.4	91.3	-13.2	4.5	13.0	24.1	4.7	67.5	24.0	0.2	47.6	4.1	20.1
Market Cap / Cash NPAT (x) ³	5.5	5.7	n/a	5.0	6.1	14.3	8.5	n/a	13.2	9.3	9.3	11.5	18.3	2.8	196	4.9	11.8	7.2
Dividend (historical declared)¹	2.00	8.0	0.00	8.60	44.8	0.0	0.0	0.00	0.00	7.0	2.0	0.00	4.00	0.00	0.00	16.5	0.00	2.0
Yield (Cash) ¹	6.7%	7.6%		6.1%	12.0%					7.0%	4.6%		3.4%			12.8%		8.9%
Franking ¹	100%	100%		100%	0%					100%	100%		100%			100%		100%
Loans ²	\$123m	\$15,155m	\$1,352m	\$18,070m	\$13,171m	\$8,908m	\$1,269m	\$936m	\$1,766m	\$591m	\$4,262m	\$744m	\$6,229m	\$1,237m	\$308m	\$848m	\$862m	\$256m
Loan Growth (12 month) ²	78%	-12%	37%	-1%	5%	46%	4%	19%	36%	18%	29%	28%	0%	-15%	3%	24%	23%	27%
Market Cap / Loans ²	6.7%	7.6%		6.2%	12.0%					7.0%	4.5%		3.4%			14.7%		8.7%
								Loan Book	Split									
Personal ²					5%			80%	32%	16%	49% (cards)	>95%	29%	44%	100%	8%		77%
Auto ²					35%		100%	20%	57%			<5%	14%	39%		92%		23%
Mortgages ²		100%	96%	69%	60%	38%				59%								
Other ²	100%		4%	31% (AFin)		62% (SME)			11%	, ,	51% (AFin)		57% (cards)	, ,			100% (SME)	
			BASIS				CASH NPAT: ANNUAL I I REPORTED FINANCI						TS FOR PPM, FPR	LFS				



1:Iress

Dividends: Iress Share Price: Iress Issued Shares: Iress Market Cap: Iress Franking: Iress

2: Loan Boo	k Allocation:
RMC	FY23 Investor Presentation (29 Aug 2023) slide 9
BBC	FY23 Annual Financial Report (25 Aug 2023) page 37
PPM	1H23 Investor Presentation (23 Aug 2023) slide 14
LFG	FY23 Results Presentation (28 Aug 2023) slides 22, 32 and 33
JDO	FY23 Result Investor Presentation (24 Aug 2023) slide 29
FPR	1H23 Results Presentation (8 May 2023) slide 7
WZR	FY21 Results Investor Presentation (26 Aug 2021) slide 15
PLT	FY23 Results Presentation (24 May 2023) slide 31
FSA	FY23 Annual Report (17 Aug 2023) page 6
HUM	FY23 Investor Presentation (24 Aug 2023) slides 18, 29 and 30
HMY	FY23 Investor Presentation (25 Aug 2023) slide 23
LFS	1H23 Management Discussion and Analysis (18 Aug 2023) pages 6 and 7
MME	FY23 Results Investor Presentation (31 Aug 2023) slide 6,7 and 8
PNC	FY23 Results Presentation (28 Aug 2023) slide 7
SVR	FY23 Investor Presentation (15 Aug 2023) slide 4
PGL	FY23 Results Investor Presentation (30 Aug 2023) slide 3
CCV	FY23 Results Investor Presentation (31 Aug 2023) slides 8 and 9

3: Financ	ials (Net Interest Income, Net Interest Margin, Impairments / Average Loans, Underlying Cash NPAT, Loans):
RMC	FY23 Financial Report (29 Aug 2023), Investor Presentation FY23 (29 Aug 2023), 1H23 Report and Accounts (24 Feb 2023), FY22 Financial Report (26 Aug 2022)
BBC	FY23 Financial Report (25 Aug 2023), FY23 Investor Presentation (25 Aug 2023), 1H22 Financial Report (24 Feb 2023), FY22 Financial Report (26 Aug 2022)
PPM	1H23 Report and Accounts (23 Aug 2023), 1H23 Investor Presentation (23 Aug 2023), FY22 Annual Report (23 Feb 2023), 1H22 Report and Accounts (24 Aug 2022)
LFG	FY23 Financial Statement (28 Aug 2023), FY23 Results Presentation (28 Aug 2023), 1H23 Financial Report (27 Feb 2023), FY22 Financial Statement (29 Aug 2022)
JDO	FY23 Annual Report (24 Aug 2023), FY23 Investor Presentation (24 Aug 2023), 1H22 Report (21 Feb 2023), FY22 Annual Report (25 Aug 2022)
FPR	1H23 Report and Accounts (8 May 2023), 1H23 Results Presentation (8 May 2023), FY22 Financial Report (7 Nov 2022), 1H22 Financial Report (5 May 2022)
WZR	FY23 Statutory Accounts (24 Aug 2023), FY23 Company Update Presentation (24 Aug 2023), 1H22 Report and Accounts (28 Feb 2023), FY22 Statutory Accounts (30 Aug 2022)
PLT	FY23 Annual Report (24 May 2023), FY23 Results Presentation (24 May 2023), 1H22 Results (16 Nov 2022), FY22 Annual Report (18 May 2022)
FSA	FY23 Annual Report (17 Aug 2023), 1H23 Report (23 Feb 2023), FY22 Annual Report (11 Aug 2022)
HUM	FY23 Annual Report (24 Aug 2023), FY23 Investor Presentation (24 Aug 2023), 1H22 Results (23 Feb 2023), FY22 Preliminary Final Report (25 Aug 2022)
HMY	FY23 Annual Report (25 Aug 2023), FY23 Investor Presentation (25 Aug 2023), 1H23 Report (28 Feb 2023), FY22 Annual Report (31 Aug 2022)
LFS	1H23 Appendix 4D (18 Aug 2023), 1H23 Investor Presentation (18 Aug 2023), FY22 Appendix 4E (17 Feb 2023), 1H22 Financial Report (19 Aug 2022)
MME	FY23 Annual Report (31 Aug 2023), FY23 Investor Presentation (31 Aug 2023), 1H23 Report (28 Feb 2023), FY22 Annual Report (31 Aug 2022)
PNC	FY23 Annual Report (28 Aug 2023), FY23 Results Presentation (28 Aug 2023), 1H23 Report (16 Feb 2023), FY22 Annual Report (31 Aug 2022)
SVR	FY23 Annual Report (15 Aug 2023), FY23 Investor Presentation (15 Aug 2023), 1H23 Financial Statements (15 Feb 2023), FY22 Annual Report (16 Aug 2022)
PGL	FY23 Annual Report (30 Aug 2023), FY23 Investor Presentation (30 Aug 2023), 1H23 Report (24 Feb 2023), FY22 Annual Report (25 Aug 2022)
CCV	FY23 Annual Report (31 Aug 2023), FY23 Investor Presentation (31 Aug 2023), 1H23 Financial Report (27 Feb 2023), FY22 Annual Report (31 Aug 2022)

